

# Your challenge

### Are you the enthusiastic, talented intern we're looking for?

Are you currently studying an economic related subject and are you interested in math, analytical sciences and Game Theory? Have you ever wondered how microeconomics, especially Game Theory, is applied in practice? Then this is your chance to find it out!

# Your responsibilities

As our intern, you will support us in the identification, organization and execution of these projects. You will work together with us and get an insight how theoretical knowledge can systematically be applied to business practice. If you consider yourself as an independently working, analytical and organized student, bringing some knowledge about Microeconomics, Game Theory and related topics, you will be the perfect support for us!

#### Your team

We are a small team of negotiation experts set up to support the global Philips Procurement organization in optimizing their negotiation strategies and techniques. Among others tools, we use Game and Auction theory findings to design case specific negotiation processes which we then implement together with the responsible sourcing specialists.

# Our offer

We offer exposure in a strategic position in a very dynamic business. The opportunity to shape and direct high impact business strategies will be offered. In addition, Philips offers you excellent career development possibilities.

- Duration: preferably 6-12 month (a shorter duration can be discussed)
- Available per January 2015 or any later date
- Location: Eindhoven, Amsterdam or Singapore (to be discussed, depending on the project).
- Possibility of writing your thesis with Philips in subsequence can be discussed



### Internship conditions:

- 1. Students on work placement or final-year study assignment are paid a work placement or final-year study assignment allowance.
- 2. A student on a work placement or final-year study assignment is paid an allowance towards rented accommodation, depending on his/her situation. This will be determined setting up the Intern Contract.
- 3. A student on work placement or final-year study assignment who can prove that he/she is not entitled to a student card for public transport (OV-studentenkaart) is paid an allowance to cover the cost of travel between home and the place of work in accordance with the Conditions of Employment Guideline.
- 4. The student is entitled to paid leave on the basis of 1 day per month.
- 5. Opportunity to buy Philips products with tax benefit (Philips MyShop)

# We are looking for

To be successful in this internship we are looking for you: Currently studying towards your **University level Bachelor or Master of Science** in:

- Industrial Engineering, Business Administration, Economics, Math or related studies
- o Focusing on Microeconomics, Game Theory etc.

In addition, we are looking for someone with the following competences:

- Independent worker, organized, analytical, good communication skills
- Proficiency in MS Office (Outlook, Excel, Powerpoint, etc)
- Previous internships are a plus, but not mandatory

## **Notes**

Required documents in order for us to approve and continue with your application:

- Student registration form (Proof of enrollment at your current education)
- Resume/CV, transcript of records of recent studies
- Cover Letter outlining your motivation and informing your availability

#### Requirements

- Every intern at Philips has to be registered as a student during the entire internship period.
- For students outside EU/EER: Please note that in order to be considered for an internship, it should be *compulsory* by your education.
- An online test will be part of the selection procedure.
- Please send your application to <u>stefan.oswald@philips.com</u> or apply via the Philips website (www.philips.com)

