



June 2017

Internship in the Negotiation & Contracting Excellence Team at PHILIPS Procurement

Have you ever wondered how Game Theory and Mechanism Design are successfully applied in practice? If yes, this is your chance to find out in procurement within Royal PHILIPS, a leading health technology company focused on improving people's health and enabling better outcomes across the health continuum.

The team

We are a small team of negotiation experts within Royal PHILIPS Procurement set up to globally support commodity managers in high impact negotiations of running business and new awardings. The team's responsibilities include the identification of projects, their preparation and execution. Part of the preparation is to tailor the optimal awarding mechanism design based on Game and Auction Theory.

The intern will support the team in the above described activity and furthermore trainings, coachings, etc.

Your profile

- Student (Bachelor or Master) in Economics, Business Administration, Industrial Engineering, Math or related studies
- Knowledge in and enthusiasm for Microeconomics including Game Theory and Mechanism Design
- Independent and organized way of working
- Analytical and abstract thinking
- Good communication and MS Office (Outlook, Excel, Powerpoint, etc) skills
- Availability for 6-12 months, ideally as of July onwards, later date can be discussed

Our offer

- First hand insights in the entire sourcing process
- Experience how to systematically apply theoretical knowledge to business practice
- Possibility of writing your thesis with Philips can be discussed
- Location: Amsterdam
- Competitive compensation package
- Excellent career perspectives as 2 former interns now hold permanent positions in the team

Interested?

We are looking forward to receive your application including

- Cover Letter outlining your motivation and availability
- Resume/CV, transcript of records of recent studies
- Student registration form (Proof of enrollment at your current education)

Please send your application to Reinout.de.schepper@philips.com