



Cisco Sales Associate Program: Associate Systems Engineer (ASE)

Location: Germany, Netherlands or UK

The Opportunity:

Cisco is changing the way we work, live, play and learn. If your desire to work with leading-edge technology is matched by your drive to succeed in a highly collaborative, fast paced and global environment the Cisco Sales Associate Program (CSAP) is the right challenge for you. We are actively seeking candidates for the Associate Systems Engineering (ASE) role as part of our next generation sales trainee program.

As an ASE, you will participate in an extensive learning experience. During the training program, you will be given the opportunity to expand your technical, executive presentation and consultative sales skills through virtual learning, interactive workshops, and real world experience with rotations in Cisco's Proof of Concept Lab (CPOC) and/or Technical Solution Network (TSN).

During your rotation, you will engage with Cisco internal sales community as well as our valued customers. You will work with our portfolio of Web 2.0 applications and develop an in-depth knowledge of Cisco's products, advanced technologies and network architectures. You will also achieve the Cisco Certified Networking Associate (CCNA) certification.

Upon successful completion of the training period there are several opportunities within the Cisco community to continue your career development in roles such as Program Management, Technical Project Lead or a field Systems Engineer position as part of our customer facing sales team. You define your future at Cisco – Welcome to the Human Network

Competencies of Successful ASE's Include:

- A methodical thinker with attention to detail and a strong customer delivery focus
- Motivated to learn and deliver tangible results
- Ability to work under pressure and make decisions with a positive attitude
- Open and passionate about learning new technologies, ideas, and ways of working
- Able to articulate complex solutions to customers and colleagues
- An active team player focused on contributing to the success the overall organization

Education Requirements:

- Minimum BS/BA or equivalent military experience
- Degree in Engineering (Electrical, Computer or Networking highly desired), Information Technologies, Computer Sciences or Math preferred

Eligibility Requirements:

- Graduated with undergraduate or graduate degree within 24 months of program start date
- Ability to live and work in the country of your application with no additional sponsorship from Cisco
- Must be fluent in English as well as the native language of the country of your application

To apply please visit <http://www.cisco.apply2jobs.com/index.cfm?fuseaction=mHvexternal.showPositionDetails&PID=3271>
For more information about Cisco please join our Facebook community www.facebook.com/CiscoUniversityJobs

Deadline for application is 31st March 2010

Program start date: end of July 2010